

### INTRODUCTION

Carlisle Companies Incorporated is a \$3.6 billion globally diversified company that designs, manufactures and markets a wide range of products. One of its largest divisions, CarlisleIT operates at 12 locations worldwide, manufacturing high performance interconnect solutions for the commercial aerospace, military and defense electronics, industrial, test & measurement and medical industries. While most of their plants run SAP, two are still on Hyperion.

### BUSINESS CHALLENGE

CarlisleIT's monthly rolling forecast as well as quarterly / annual planning required more time than feasible due to poor data integration across disparate systems.

The need to aggregate data from multiple systems (SAP and Hyperion primarily), align it structurally, improve data quality, standardize worksheets, create unified, consistent processes, and the desire to output consistent planning and reporting documents that share common templates and format provided further impetus.

Corporate Controlling owned the project, which involved over 20 stakeholder participants. The solution went live in November 2015, after about 8 weeks.

### SOLUTION DELIVERED

The Allevo team, together with CarlisleIT business stakeholders, implemented Allevo for Detailed Cost Planning, Asset Planning, Personnel Planning as well as global P+L Rolling Forecasting and Web Dashboard reporting.

After all planning worksheets were standardized across locations, Allevo integrates all business decision relevant data in the SAP architecture, with consistent workflows to accompany them.



This allowed business processes to be optimized around them and all planning and reporting procedures to be managed within the Allevo Cockpit and Dashboard.

Executives and Analysts can now access all planning/forecast-relevant data in real-time as needed at any time from any place via any desktop or mobile device.

### RESULTS / BENEFITS ACHIEVED

*"With Allevo we were able to align and integrate ten manufacturing plants – some using different ERP systems – and cut our planning cycle by 60-65%, delivering significant savings and greatly improved planning and reporting quality."*

*– John Rendo, Controller*

The most obvious result was the reduction in planning cycle time by 60-65%. This resulted in the CarlisleIT finance team becoming far more productive. Time previously spent on tedious data extraction, transformation, loading and reconciliation, was now available for more value-add analysis and optimization work.

Moreover, better data quality and timeliness has improved reporting, allowing for better analysis and insight, which both should ultimately boost overall business performance. We can only manage what we measure, after all.

### HIGHLIGHTS

#### EFFICIENCY GAINS

With Allevo, Carlisle IT was able to **reduce their planning cycle time by 60-65%**

#### IMPROVED DATA QUALITY

Allevo allowed easy integration between SAP and multiple other systems, leading to **vastly improved data quality and timeliness in reporting.**

#### PROCESS INTEGRITY

Critical business processes have become **more consistent, efficient, and easier to manage.**